LeanData

BookIt Links

Book meetings faster with personalized booking links for every rep

Don't Lose Deals on Back-and-Forth Delays

In the fast-paced world of enterprise sales, every moment counts. With B2B buyers demanding instant and personalized interactions, it's critical to protect your sales pipeline from missed opportunities due to scheduling delays and hiccups. *It's time to work smarter, not harder.*

80% of B2B buyers expect the same buying experience as B2C customers

(GitNux)

64% of B2B buyers are Millennials and Gen Z who are less willing to tolerate back and forth from brands
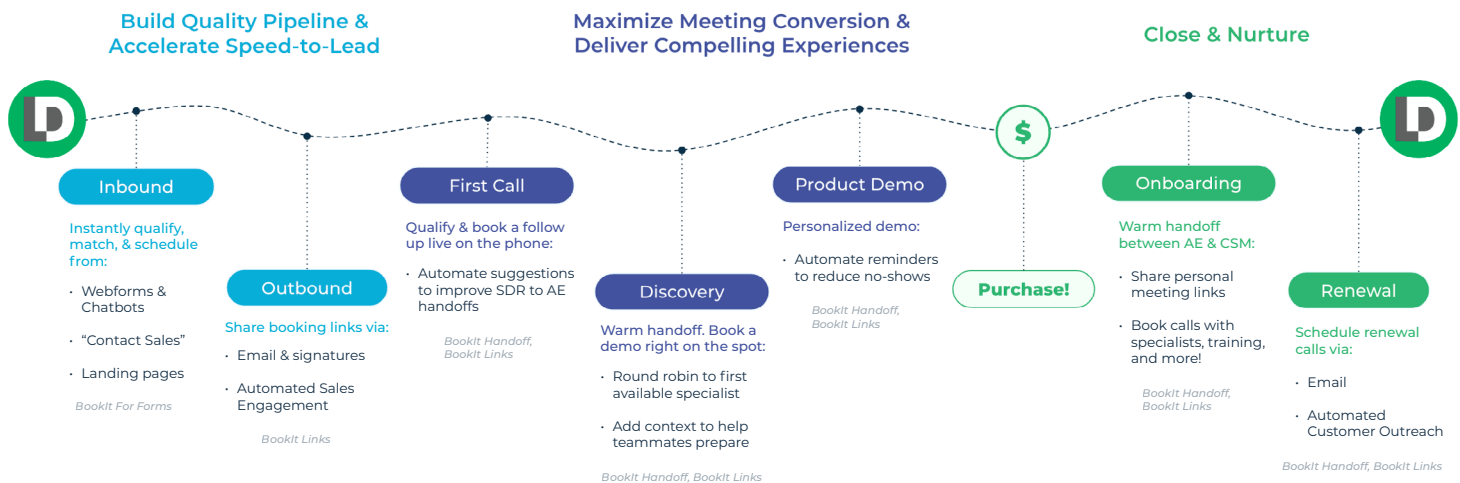
(Digital Commerce 360)
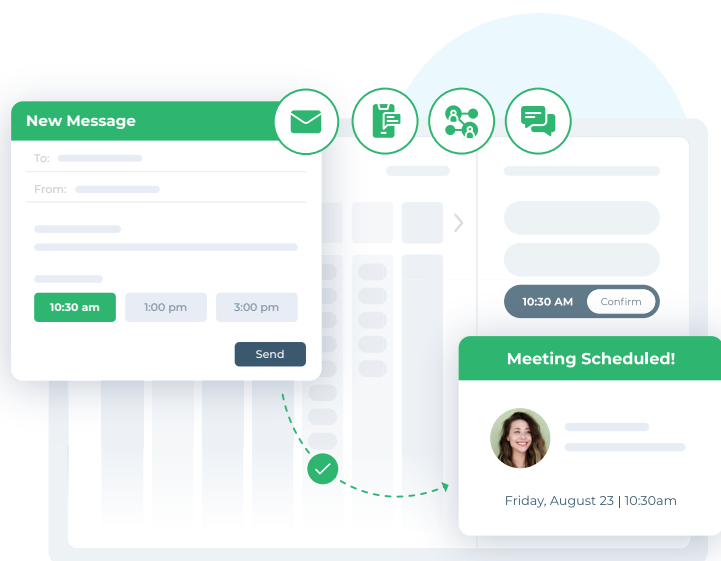
Deliver a Scheduling Experience Your Buyers Deserve

BookIt Links empowers sales reps and specialists to simplify scheduling for everyone involved in the process.

Whether prospecting, or onboarding a new customer, reps can instantly share their availability through a personalized scheduling link to empower buyers to book a meeting – right on the spot.

No back-and-forth coordination. No delays. Just seamless scheduling every buyer wants and needs.

Friction-Free Scheduling At Every Stage

Build Quality Pipeline & Accelerate Speed-to-Lead

Maximize Meeting Conversion & Deliver Compelling Experiences

Close & Nurture

Inbound

Instantly qualify, match, & schedule from:

- Webforms & Chatbots
- "Contact Sales"
- Landing pages

BookIt For Forms

Outbound

Share booking links via:

- Email & signatures
- Automated Sales Engagement

BookIt Links

First Call

Qualify & book a follow up live on the phone:

- Automate suggestions to improve SDR to AE handoffs

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Discovery

Warm handoff. Book a demo right on the spot:

- Round robin to first available specialist
- Add context to help teammates prepare

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Product Demo

Personalized demo:

- Automate reminders to reduce no-shows

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Purchase!

Onboarding

Warm handoff between AE & CSM:

- Share personal meeting links
- Book calls with specialists, training, and more!

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Renewal

Schedule renewal calls via:

- Email
- Automated Customer Outreach

BookIt Handoff, BookIt Links

The Features That Power Streamlined Scheduling

Individual Booking Links:
Personalize your booking link and share it across channels

Group Booking Links:
Instantly share a group's combined availability via a link

BookIt Invites:
Embed preferred meeting times directly within emails

User Level Meeting Types:
Customize meeting types and leverage best practice templates

Meeting Metrics Dashboard:
Optimize quickly with a view into key meeting metrics

Round Robin Availability Links:
Help buyers meet with the first available specialist

Get Started Today:

Request Demo

Visit LeanData.com to learn more about LeanData's go-to-market operations solutions for Matching, Routing, Scheduling and Buying Groups, or visit us on **AppExchange**.

Why LeanData?

Today's growth leaders power their B2B selling with LeanData, the gold standard in modern revenue orchestration and an essential element of the modern RevTech stack. The LeanData Revenue Orchestration Platform, powered by No-Code Automation, simplifies and accelerates coordination of all the people, processes and plays needed to transform buyer signals into buying decisions. LeanData is inspiring a global movement among its 1,000+ customers and community of 5,000+ OpsStars worldwide, empowering them with revenue operations excellence that translates into compelling buyer experiences and competitive advantage.